



ZAP!

Jump start your business to profitability

ZYXEL
NETWORKS

We are excited to introduce ZAP! So what is this about? ZAP - Zyxel Authorized Partner Program - is designed to provide channel partners an unprecedented opportunity to boost profitability and success.

ZAP Zyxel Authorized
Partner Program



	8%	16%	20%
Distribution Discount*			
Deal Registration			
Training Webinars			
Tech Support			
NFR/Demo Discount	-		
Lead Referral	-	-	
Sales Engineer Access	-	-	
Advanced Replacement	-	-	
Qualifying Sales / ½ Year Period	-	\$6K	\$12K

*Discounts and Rebates only available through Zyxel Authorized Distributors.

All approved partners enter into the program at Silver level.
Qualifying sales levels must then be attained to maintain or increase status.

CONTACT US

: (800) 255-4101

East Region: Ext. 165
West Region: Ext. 167
Central Region: Ext. 265

Zyxel California-based
Tech Support team: Option 5

ZAP Products

For a complete Product List visit
<http://zyxel.us/zaproducts>

Receive discounts on our robust line of products:



nebula

CLOUD MANAGED NETWORKING

Switches, APs, Gateways



NETWORK SECURITY



SWITCHES



The table below is to help you match the "Non-ZAP" models to the ZAP family.

	Non-ZAP*	ZAP Sister Product(s)
Wireless APs & Accessories	NWA1123-ACv2	NAP102 • NWA5123-AC • WAC6502D-S
	NWA1123-AC PRO	NAP203 • WAC6103D-I
	NWA1123-AC HD	NWA5123-AC HD • WAC6303D-S
	NWA1123-AC PRO-NI	NWA5123-AC HD • WAC6303D-S
Ethernet Switch & Accessories	GS1900-10HP	GS1920-8HPv2
	GS1900-16	GS1920-24v2
	GS1900-24	GS1920-24v2
	GS1900-24E	GS1920-24v2
	GS1900-48	GS1920-48v2
	GS1900-48HP	GS1920-48HPv2
	GS1900-8	NSW100-10 • GS1920-8HPv2
	GS1900-8HP	GS1920-8HPv2

* Other products not included in ZAP include consumer products and select switches

NOTE: Zyxel Authorized Partner Program is subject to cancellation or modification at any time by Zyxel and at Zyxel's discretion, including but not limited to informal notification or publication of a revised program. Our Partner Program may also be subject to additional information or terms and conditions contained on a different website maintained by Zyxel.



Questions about joining the Partner Program?

Send an e-mail to partner@zyxel.com or find out more at <http://zyxel.us/partners>

